

GLOBAL RELATIONS (GRS) GRS Eurasia OECD Eurasia Competitiveness Programme

Paris, 4 October2016

Dear Sir or Madam,

I confirm that Mr Pizikov and his team of the Informational Fund acted as local consultants to the Organisation for Economic Co-operation and Development (OECD) during the period of February 2013 to March 2016, included. In this capacity, Mr. Pizikov and the Informational Fund contributed significantly to the implementation of the OECD Regional Competitiveness Project ("the Project") in Kazakhstan, promoting regional development and inclusive growth in Kazakhstan's regions by strengthening the potential to attract FDI, improving competitiveness in non-extractive sectors, supporting small and mediumsized enterprise (SME) development and fostering FDI-SME linkages.

More specifically, the Informational Fund has been instrumental in implementing the Project in East Kazakhstan. As a result of the Project, a Regional Investment Promotion Strategy was developed for East Kazakhstan, aimed to design and implement reforms to improve the business climate and attract foreign direct investment (FDI). Furthermore, the Informational Fund has contributed in East Kazakhstan to bolstering reforms in two specific sectors, sharing best practices from OECD countries and improving local investment policy and promotion.

Mr Pizikov and his team's responsibilities were to actively support progress on specific work streams, continuously liaise with relevant stakeholders (public and private sector), provide analytical work, data research and administration, provide communication and local support and facilitate meetings. Mr Pizikov and his team are seasoned professionals who demonstrate vast experience in advising senior government. They are reliable, competent, and very effective, both in a team as well as individually. Mr Pizikov and his team exhibit a proactive working attitude and are very pleasant to work with.

I would happily recommend Mr Pizikov and his team, who consistently achieved good results and delivered on all expectations.

Yours sincerely,

Flugar

Jean-François LENGELLE Project Manager OECD Eurasia Competitiveness Programme